



IPO Note

OMNITECH ENGINEERING LIMITED

Feb 25th, 2026



Feb 25th, 2026**Details of the Issue**

Price Band	₹ 216 - ₹ 227
Issue Size	₹ 583 Cr
Face Value	₹ 5
Bid Lot	66
Listing on	BSE,NSE
Post Issue Mcap	₹ 2,807.17 Cr
Investment Range	₹ 14,256 - ₹ 14,982

Important Indicative Dates (2025)

Opening	25 - Feb
Closing	27 - Feb
Basis of Allotment	02 - Mar
Refund Initiation	04 - Mar
Credit to Demat	04 - Mar
Listing Date	05 - Mar

Lead Manager

Equirus Capital Pvt Ltd

ICICI Securities Ltd

Offer Details

Offer Size	₹ 583 Cr
Fresh Issue	₹ 418 Cr
OFS	₹ 165 Cr

Type	In Rs Cr	No of Shares (Mn)		% of Issue
		Upper	Lower	
QIB	292	12.84	13.5	50
NII	87	3.85	4.05	15
Retail	204	8.99	9.45	35
Em- ploy.	-	-	-	-
Total	583	25.68	26.99	100

Invest Now**Company Profile**

Omnitech Engineering Ltd is a leading manufacturer of high-precision engineered components and assemblies, supplying global customers across industries such as energy, motion control & automation, industrial equipment systems, metal forming, and other diversified industrial applications. With 19 years of experience, the company specializes in highly engineered precision-machined components used in safety critical applications. Its manufacturing capabilities span a wide dimensional range from 0.003 kg to 503.33 kg in weight, diameters of 1.27 cm to 1 meter, and lengths of 0.2 cm to 10 meters enabling it to cater to diverse and complex requirements of marquee global clients. As per the ICRA report, OML is among India's fastest-growing manufacturers in the high-precision engineering segment, delivering a strong revenue CAGR of 39.06% between FY23 and FY25. The company serves 256 customers across 24 countries, including the USA, India, UAE, Germany, Sweden, the UK, France, Australia, and Canada. As of September 2025, it had a robust order book of ₹1,765 crore, equivalent to 5.5x its FY25 revenue, providing strong revenue visibility and growth momentum.

GEPL's Insights & Investment Thesis:

- Omnitech Engineering Ltd is one of the leading manufacturer of high precision engineered components and assemblies, supplying products across different industries.
- The company offers strong growth visibility supported by a robust order book of ₹1,765 Cr (5.5x FY25 revenue) and healthy capacity utilization of 73%, providing near-term revenue certainty and operating leverage.
- Based on the FY25 earnings, relative to the company's paid-up capital, the issue is priced at a P/E ratio of 50x. We believe that the issue is fairly valued compared to its peers, healthy financial performance, healthy capacity utilization, and a strong order book. Therefore, we recommend a "Subscribe" rating for the issue.

Business Highlights & Services

Omnitech operates across energy (oil & gas, wind, power), motion control & automation, industrial equipment systems, and diversified industrial applications. This reduces sector concentration risk and provides multi-industry demand visibility. The company has Long-standing relationships and repeat orders indicate high product reliability, quality consistency, and integration into customer supply chains. The Top 10 Customer has 2.9 Years avg relationship, Top 20 customer 3.8 Years avg relationship. The company has presence in 24 countries including the US, Germany, UK, France, UAE, Australia, and Canada. Majority revenue from exports natural hedge against domestic slowdown and access to higher-margin global markets. It has Warehouse in Houston (via Omnitech Group Inc.) strengthens US customer servicing, reduces lead times, and improves supply chain responsiveness a key competitive advantage in precision engineering.

With 3 facilities spread over ~80,800 sq. meters, ~2.43 million annualized machining hours, and 7,200 MTPA fabrication capacity, Omnitech has a strong installed base to support scalable growth without immediate large capex, enabling operating leverage. The company has strategic location advantage Proximity to Mundra Port (~300 km) improves export efficiency and raw material imports, while being located in Rajkot's strong industrial ecosystem ensures access to skilled labor and vendor networks enhancing cost competitiveness and supply chain agility.



The facilities has Certifications including ISO 9001, 14001, 45001, AS9100 (Aerospace & Defence), IATF 16949 (Automotive), and API specifications (Oil & Gas) position the company to serve high-entry-barrier, regulated industries, strengthening credibility and long-term order visibility. The company has Integrated End to End capabilities right from design (2D-3D modeling) to machining, fabrication, plating, assembly, testing, and inspection, the company operates an integrated manufacturing model. In-house special processes (plating, stellite welding, phosphating) reduce outsourcing dependency, improve margins, and ensure quality control. Deployment of industrial robots and IoT 4.0-enabled monitoring supports predictive maintenance, reduced downtime, higher repeatability, and lower human intervention driving cost efficiency and margin sustainability. It has dedicated testing facilities (CMM, VMM, MPI, hydro testing, etc.) and precision levels up to 5 microns strengthen positioning in high-spec industries like aerospace, oil & gas, and automotive reinforcing customer stickiness.

The company's ability to manufacture a highly versatile range of precision-engineered components spanning 0.003 kg to 503 kg in weight and up to 10 meters in length across diverse materials such as carbon steel, alloy steel, stainless steel, titanium, nickel alloys, forgings, and castings significantly expands its addressable market and strengthens its positioning as a full-spectrum engineering partner. Its end-to-end capabilities, including design, machining, special processes, assembly, and testing, enable delivery of fully assembled, ready-to-deploy solutions, enhancing customer stickiness and value addition. Automation through industrial robots ensures high repeatability, improved cycle times, and operational efficiency, while in-house special processes and stringent quality systems reinforce credibility in high-spec industries. Supported by a strong product development team and consistent investment in customization, the company's comprehensive product basket and engineering depth create high entry barriers, improve supplier selection probability, and provide a scalable platform for sustainable growth and margin resilience.

Omnitech is well-positioned to capitalize on the strong growth trajectory of the global precision engineering market, which stood at USD 269.1 billion in CY2024 and is projected to reach USD 395.4 billion by CY2028 (9.9% CAGR), driven by automation, technological advancement, rising quality standards, and sustainability trends. The company already operates across key high value sub-segments including energy, motion control & automation, and industrial equipment systems, while strategically expanding into defence, aerospace, space, semiconductors, and railways supported by certifications such as AS9100 and enhanced fabrication capabilities. With majority revenue derived from exports, strong presence across 24 countries, and a rapidly scaling US business (37.69% CAGR over FY23-FY25), backed by its Houston warehouse and plans for additional global warehouses in North America, Europe, and the Middle East, Omnitech's global delivery model strengthens customer proximity, improves logistics efficiency, and enhances its ability to capture incremental market share in high-growth international markets.

Omnitech offers strong growth visibility supported by a robust order book of ₹1,765 Cr (5.5x FY25 revenue) and healthy capacity utilization of 73%, providing near-term revenue certainty and operating leverage. The planned capacity expansion funded through ₹252 Cr of capex will meaningfully enhance machining capacity from ~2.43 million to ~3.30 million hours, positioning the company to capitalize on sustained demand while addressing long lead times associated with new facility creation. Strategic backward integration into metal forming and forward integration into high-precision assemblies, along with in-house automation software development, are expected to improve margins, reduce supply chain dependency, and enhance customization capabilities. The company also plans to pursue synergistic acquisitions in high-growth sectors such as defence, aerospace, railways, space, and semiconductors to expand technological depth and geographic reach. Additionally, proposed debt repayment of up to ₹500 million will strengthen the balance sheet, reduce finance costs, and improve financial flexibility, enabling the company to fund future expansion while enhancing return ratio.

Segment wise Order book breakup

Particular	1HFY26		FY25		FY24		FY23	
	Amount (In Cr)	% of Order Book	Amount (In Cr)	% of Order Book	Amount (In Cr)	% of Order Book	Amount (In Cr)	% of Order Book
Energy	1307	74.05%	217	76.41%	30	35.71%	11	18.90%
Motion Control and Automation	65	3.68%	33	11.62%	31	36.90%	31	53.26%
Industrial Equipment System	376	21.30%	32	11.27%	22	26.19%	16	27.49%
Other	17	0.96%	2	0.70%	1	1.19%	0	0.34%
Total Revenue	1765	100%	284	100%	84	100%	58	100%



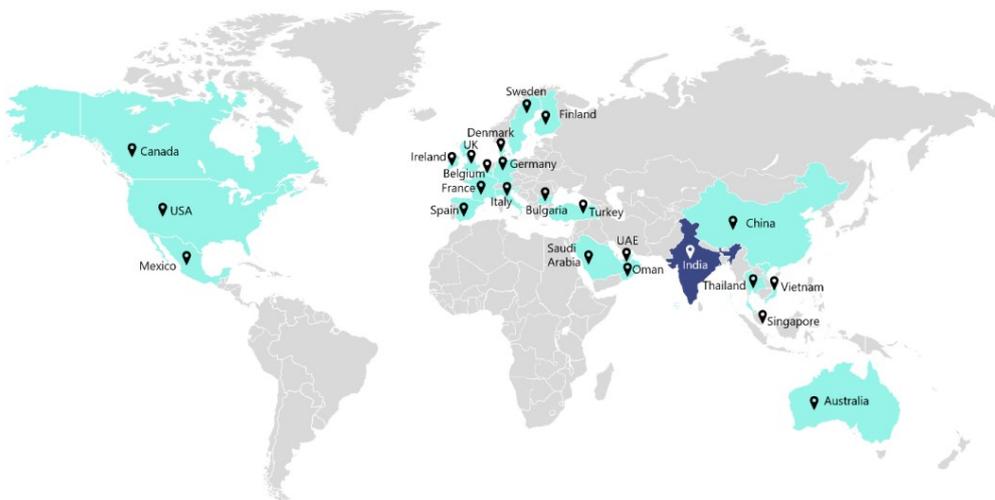
Geography wise revenue breakup

Particular	1HFY26		FY25		FY24		FY23	
	Amount (In Cr)	% of Total revenue	Amount (In Cr)	% of Total revenue	Amount (In Cr)	% of Total revenue	Amount (In Cr)	% of Total revenue
India	37	16.97%	63	19.69%	36	21.69%	32	19.39%
North America	130	59.63%	190	59.38%	95	57.23%	99	60.00%
Asia (ex-India)	39	17.89%	48	15.00%	2	1.20%	1	0.61%
Europe and UK	11	5.05%	19	5.94%	33	19.88%	33	20.00%
Australia	1	0.46%	0	0.00%	0	0.00%	0	0.00%
Total Revenue	218	100%	320	100%	166	100%	165	100%

Segment wise revenue split

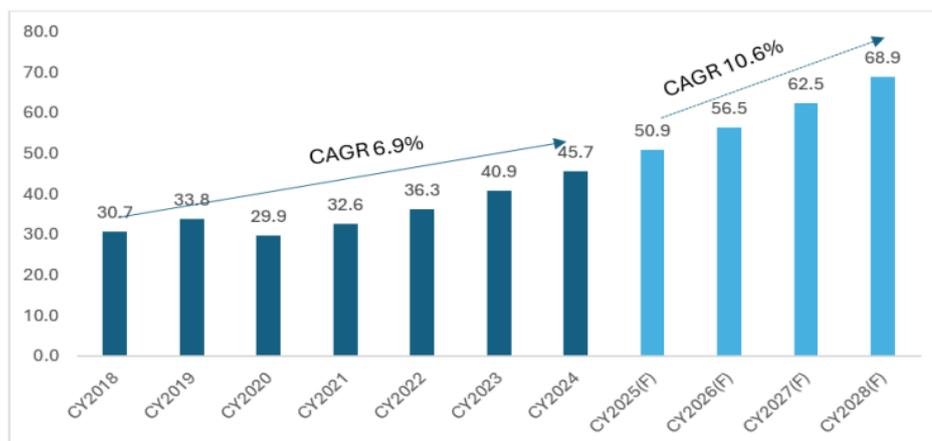
Particular	1HFY26		FY25		FY24		FY23	
	Amount (In Cr)	% of Total revenue	Amount (In Cr)	% of Total revenue	Amount (In Cr)	% of Total revenue	Amount (In Cr)	% of Total revenue
Energy	110	50.69%	136	42.50%	50	30.12%	44	26.67%
Motion Control and Automation	58	26.73%	114	35.63%	69	41.57%	71	43.03%
Industrial Equipment System	40	18.43%	64	20.00%	44	26.51%	47	28.48%
Other	9	4.15%	6	1.88%	3	1.81%	3	1.82%
Total Revenue	217	100%	320	100%	166	100%	165	100%

Geographical Presence



Industry Outlook

Chart 29: Global Precision Engineered Goods (Industrial Machinery) Market: Sales Value and Trends (in USD billion), CY2018-CY2028



Source: IMARC group, ICRA Analytics



Peers Comparison

Name of the company	Face Value (₹)	Total Revenue (₹ Cr)	EPS	NAV (₹)	P/E (x)	RoNW(%)
Omnitech Engineering Ltd	5	350	4.26	19.82	NA	21.46
Peers Group						
Azad Engineering Ltd	2	468	14.66	215	103	6.21
Unimech Aerospace and Manufacturing Ltd	5	268	17.59	131	56.68	12.48
PTC Industries Ltd	10	342	41.33	925	428	4.40
MTAR Technologies Ltd	10	681	17.19	236	196	7.26
Dynamatic Technologies Ltd	10	1,427	63.39	1056	139	6.00

Company's Competitive Strength

- Strong relationships with marquee customers spread across a wide array of end-user industries, with stringent qualification processes.
- The global delivery model, built on the supply chain expertise, effectively supports the export-driven operations.
- The operations is supported by the manufacturing facilities, offering scale, flexibility and locational advantage.
- Diversified product portfolio enabled by product development capabilities.
- Experienced promoter and management team with strong domain expertise.
- Track record of financial performance and consistent growth.

Key Strategies Implemented by Company

- Capitalize on growth in the precision engineering sector and deepen the presence across key end-user industries.
- Expand the geographical reach.
- Augmenting the capacity in line with the expected business growth.
- Inorganic acquisition for improving the manufacturing capabilities, deepening the presence in the end-user industries and targeting customers in existing and new geographies.
- Further improve the financial profile.

Particular (INR in Cr)	1HFY26	FY25	FY24	FY23
Equity Capital	53	53	50	5
Reserves and Surplus	178	151	29	55
Net Worth	231	204	79	60
Revenue	228	343	178	177
Growth (%)		93%	1%	
EBITDA	70	118	65	63
EBITDAM (%)	31%	34%	37%	36%
PAT	28	44	19	32
PATM (%)	12.3%	12.8%	10.7%	18.1%
ROE (%)	12.1%	21.6%	24.1%	53.3%
ROCE (%)	9.2%	16.1%	14.8%	35.9%



Notes

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